



GAIL (India) Limited
New Delhi

Date: 28.05.2013

Information for Q4 (2012-13)

Financial Information:

(₹ in Cr)

SL. No.	PARTICULARS	2011-12 Q4	2012-13 Q4
I	SALES TURNOVER (Net of ED)		
1	Transmission Services		
	a) Natural Gas	777	381
	b) LPG Transmission	108	103
2	Gas Trading	8251	9381
3	Petrochemicals	954	1205
4	LPG & Other Liquid Hydro Carbons	322	1315
5	Unallocated	42	24
	TOTAL SALES	10454	12409
II	GROSS MARGIN		
1	Transmission Services		
	a) Natural Gas	455	242
	b) LPG Transmission	68	74
2	Gas Trading	168	349
3	Petrochemicals	476	519
4	LPG & Other Liquid Hydro Carbons	(304)	515
5	Unallocated	134	(230)
	TOTAL GROSS MARGIN	997	1469

Physical Performance:

SL. No.	PARTICULARS	U/M	2011-12 Q4	2012-13 Q4
I	TRANSMISSION			
1	Natural Gas	MMSCMD	115.62	99.49
2	LPG	000 MT	879	745
II	PRODUCTION			
1	Petrochemicals	000 MT	103	119
2	LPG	000 MT	275	272
3	Other Liquid Hydro Carbons	000 MT	76	77
III	SALES			
1	Natural Gas	MMSCMD	85.47	80.13
2	Petrochemicals	000 MT	118	132
3	LPG	000 MT	275	272
4	Other Liquid Hydro Carbons	000 MT	76	76