

## GAIL posts PAT of ₹1,412 cr in Q1 FY24

**NEW DELHI:** GAIL (India) Limited reported revenue from operations of Rs 32,227 crore in Q1 FY24 as against Rs 37,572 crore in Q1 FY23. Profit before Tax (PBT) in Q1 FY24 stood at Rs 1,889 crore as against Rs 3,894 crore in Q1 FY23. Profit after Tax (PAT) in Q1 FY24 stood at Rs 1,412 crore as against Rs 2,915 crore in Q1 FY23.

Quarter on Quarter basis, revenue from operations was reported at Rs 32,227 crore in Q1 FY24 as against Rs 32,858 crore in Q4 FY23. PBT registered a robust growth of 220 per cent to Rs 1,889 crore in Q1 FY24 as against Rs 591 crore during Q4 FY23. PAT increased by 134 per cent to Rs 1,412 crore in Q1 FY24 as against Rs 604 crore in Q4 FY23 mainly on account of increased Gas Marketing and Transmission volumes & increased Transmission tariff realisation. During the quarter, Natural gas trans-



mission volume registered a growth of 7 per cent to 116.33 MMSCMD in Q1 FY24 against 108.23 MMSCMD in Q4 FY23.

Gas marketing volume increased by 2 per cent to 98.84 MMSCMD as against 96.46 MMSCMD in previous quarter. LHC sales increased by 7 per cent to 247 TMT as against 230 TMT & Polymer sales also increased by 37 per cent to 162 TMT as against 118 TMT in comparison to previous quarter.

On Consolidated basis, Revenue from Operations stood at Rs 32,849 crore in Q1 FY24 as against Rs 33,264 crore during Q4 FY23. PBT in Q1 FY24 stood at Rs 2,283 crore as against Rs 689 crore in Q4

FY23. PAT (excluding Non-controlling interest) was Rs 1,792 crore in Q1 FY24 against Rs 634 crore in Q4 FY23.

Sandeep Kumar Gupta, Chairman & Managing Director, GAIL said that the Company has incurred a Capex of about Rs.2,391 crore during the current quarter, mainly on Pipelines, Petrochemicals, Equity to JVs, etc. which is about 31 per cent of annual target of Rs 7,750 crore. He informed that GAIL has been authorized to build Gurdaspur-Jammu Natural Gas pipeline having length of 160 km with Capex of Rs 522 crore.

He further stated that during the quarter, the company has acquired 100 per cent stake in erstwhile JBF Petrochemicals Limited, now GAIL Mangalore Petrochemicals Limited, by infusing Rs 2,101 crores through Corporate Insolvency Resolution Process (CIRP).

MPOST

# GAIL's net profit slips 45% in Q1 on drop in income

## Our Bureau

New Delhi

State-run GAIL reported a 45 per cent drop in consolidated net profit at ₹1,793 crore for the April-June quarter of the current financial year.

However, its net profit was higher by 179 per cent on a sequential basis from ₹643 crore in Q4 FY23. The company's consolidated total income fell 13 per cent year on year and 2 per cent sequentially to ₹33,001 crore in Q1 FY24. GAIL's expenses during the quarter were lower at ₹31,095 crore both on an annual as well as sequential basis.

Commenting on the performance, GAIL CMD SK Gupta said the firm has incurred a capex of about

₹2,391 crore during the current quarter, mainly on pipelines, petrochemicals, equity to JVs, etc. which is about 31 per cent of its annual target of ₹7,750 crore. He said GAIL has been authorised to build the 160-km-long Gurdaspur-Jammu Natural Gas pipeline with capex of ₹522 crore.

## RECENT ACQUISITIONS

During the June quarter, GAIL acquired 100 per cent stake in erstwhile JBF Petrochemicals, now GAIL Mangalore Petrochemicals, by infusing ₹2,101 crore through the Corporate Insolvency Resolution Process (CIRP). On June 1, GAIL said it completed the acquisition of GAIL Mangalore Petrochemicals (GMPL), which has become a wholly-owned subsidiary of the company.

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# GAIL clocks revenue of ₹32,227 cr, PAT of ₹1,412 cr in Apr-Jun quarter

FPJ BUREAU / Mumbai

State-owned GAIL (India) Ltd on Monday reported revenue from operations of Rs. 32,227 crore in Q1 FY24 as against Rs. 37,572 crore in Q1 FY23. Profit before Tax (PBT) in Q1 FY24 stood at Rs. 1,889 crore as against Rs. 3,894 crore in Q1 FY23. Profit after Tax (PAT) in Q1 FY24 stood at Rs. 1,412 crore as against Rs. 2,915 crore in Q1 FY23.

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During the quarter, Natural gas transmission volume registered a growth of 7% to 116.33 MMSCMD in Q1 FY24 as against 108.23 MMSCMD in Q4 FY23. Gas marketing volume increased by 2% to 98.84 MM-SCMD as against 96.46 MM-SCMD in previous quarter.

## **EIL ORGANIZES “URJAALEKH” – INTRA-INDUSTRY TECHNICAL PAPER WRITING COMPETITION UNDER AEGIS OF MOP&NG**

Engineers India Limited (EIL) is organizing a two-day Intra-Industry Technical Paper Writing Competition - 'URJAALEKH' under the aegis of MoP&NG, in New Delhi during July 28-29, 2023.

Ms. Vartika Shukla, C&MD, EIL along with Functional Directors of EIL and senior officials from Oil & Gas PSUs graced the inaugural ceremony. Among the participating organizations are the mix of Maharatna and Navratna Oil and Gas CPSEs namely, BPCL, HPCL, EIL, GAIL, IOCL, OIL and ONGC.





# GAIL net profit falls 45% to ₹1,792 crore

**SUBHAYAN CHAKRABORTY**

New Delhi, 31 July

State-run gas supplier GAIL (India) on Monday reported a 45 per cent decline in consolidated net profit at ₹1,792 crore in the first quarter (April-June) of 2023-24 (FY24) against ₹3,250 crore in the year-ago period.

Sequentially, its net profit rose 179 per cent, up from ₹604 crore. This was mainly on account of increased gas marketing and transmission volumes and

increased transmission tariff realisation.

In Q1FY24, the company's consolidated revenue from operations fell 13 per cent to ₹32,848 from ₹37,942 crore in the year-ago period.

"In the June quarter, operating profit, calculated as earnings before interest, taxes, depreciation and amortisation (Ebitda), rose quarter-on-quarter to ₹2,432.6 crore. The Ebitda margin expanded 660 basis points year-on-year to 7.5 per cent," the company said in a statement.



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## **GAIL net profit falls 51% in Q1 to ₹1.4k cr**

**New Delhi:** GAIL on Monday recorded a 51% drop in its net profit in the June quarter to Rs1,412 crore from Rs2,915 crore a year ago on lower petrochemicals margins and reduced earnings from gas marketing. Resumption of contracted gas shipments from a former subsidiary of Russia's Gazprom from March and lower international prices boosted transportation and marketing volumes. TNN

# GAIL Profit Dips 52% on Lower Gas Sales

## Our Bureau

**New Delhi:** GAIL's quarterly profit dropped 52% year-on-year to ₹ 1,412 crore on lower gas sales and losses in petrochemicals business. Revenues dropped 14% year-on-year to ₹32,227 crore in the April-June quarter. Shares of GAIL closed 1.23% higher at ₹ 119 apiece on Monday.

Revenues from the natural gas marketing business dropped 20% to ₹ 28,382 crore while profit sank 56% to ₹ 1,014 crore. The petrochemicals segment reported a loss of ₹ 301 crore during the quarter compared to a profit of ₹ 35 crore in the year-earlier period. Profit from LPG and liquid hydrocarbons dropped 68% to ₹ 202 crore.

The only segment that saw growth was natural gas transmission where profit rose 28% to ₹ 1,025 crore. GAIL has incurred a capital expenditure of

about ₹ 2,391 crore during the April-June quarter, and equity contribution to joint ventures, said Sandeep Kumar Gupta, chairman & managing director, GAIL, in a statement. The company has a capex target of

₹ 7,750 crore for the current fiscal year. GAIL has also earned the licence to build Gurdaspur-Jammu natural gas pipeline that would be 160 km long and require ₹ 522 crore to build.



**Revenues from the natural gas marketing business dropped 20% to ₹ 28,382 cr**

After record-high prices last year, the global spot LNG market has calmed down. JKM, the Asian benchmark for spot LNG, has fallen to \$11 per mmbtu but industry executives feel a further decline was needed to significantly boost the Indian LNG demand.

# GAIL's Q1 profit plunges 51.5% to ₹1,412 crore

**MANISH GUPTA**  
New Delhi, July 31

**GAIL (INDIA) ON** Monday posted first-quarter standalone profit of ₹1,412 crore, down 51.5% from ₹2,915.19 crore in the corresponding April-June quarter of FY23 due to weak earnings in natural gas marketing, petrochemicals, and LPG and liquid hydrocarbons.

The revenue from operations fell down 14% to ₹32,227 crore in Q1 FY24 from ₹37,572 crore in the year-ago quarter, as per a company statement and stock exchange filing. The earnings per share for the quarter fell to ₹2.15 from ₹4.38. In another filing, India's largest gas distributor informed that the board has approved increase in investment required for a petrochemical plant at Usar in Raigad district of Maharashtra. The 5 lakh tonne per annum propane dehydrogenation and polypropylene plant will now cost ₹11,256 crore instead of



**The revenue of the company from operations fell down 14% to ₹32,227 crore in Q1 FY24 from ₹37,572 crore in the year-ago quarter**

previously envisaged ₹7,823 crore. It will start operations in October 2025, it said.

The company incurred a loss (before interest and tax) of ₹300.91 crore in the June quarter in its petrochemicals business as against PBIT of ₹35.16 crore in Q1 FY23. Its PBIT in natural gas marketing fell to

₹1,013.63 crore from ₹2,314.47 crore. Sequentially, its standalone net profit shot up 134% from ₹603.52 crore, on a revenue from operations of ₹32,858.20 crore in Q4 FY23.

LHC sales increased by 7% to 247 TMT as against 230 TMT and polymer sales also increased by 37% to 162 TMT as against 118 TMT in comparison to previous quarter. On consolidated basis, revenue from operations stood at ₹32,849 crore in Q1 FY24 as against ₹33,264 crore during Q4 FY23. PBT in Q1 FY24 stood at ₹2,283 crore as against ₹689 crore in Q4 FY23. PAT (excluding non-controlling interest) was ₹1,792 crore in Q1 FY24 as against ₹634 crore in Q4 FY23.

GAIL CMD Sandeep Kumar Gupta said that the company has incurred a capex of about ₹2,391 crore during the current quarter, mainly on pipelines, petrochemicals and equity to JVs, which is about 31% of annual target of ₹7,750 cr.



# UBS' double promotion for GAIL; sees 25% upside

Brokerage shifts to 'buy' from 'sell' on growing demand, pipeline expansion

**PUNEET WADHWAN**  
New Delhi, 31 July

**U**BS has 'double upgraded' GAIL (India) to 'buy' from its earlier 'sell' recommendation with a price target of ₹150 (₹80 earlier).

The research and brokerage house believes that the markets are yet to fully price in the upside to realised tariffs (from tariff integration), the scope of India's improving gas demand and GAIL's pipeline expansion. For GAIL, UBS expects 8 per cent compound volume growth (CAGR) over FY23-26. This, UBS believes, can trigger a series of margin-led consensus earnings upgrades, going ahead. Their FY24-26E standalone earnings before interest, taxes, depreciation and amortisation (Ebitda) estimate is 21-29 per cent ahead of consensus.

Meanwhile, the stock surged over 3 per cent in intraday deals to ₹122.7 on the BSE on Monday. By comparison, the BSE Sensex gained 0.56 per cent. In the last one year, GAIL (India) has lost nearly 28 per cent as compared to a 14 per cent rise in the Sensex.

## Higher tariff

The Petroleum and Natural Gas Regulatory Board (PNGRB) had determined the tariff of INGPL (Integrated Natural Gas Pipeline, or a cluster of nine connected pipelines) of GAIL in March 2023 (effective from April 2023) at ₹58.61/metric million British thermal unit (mmbtu) as compared with the ₹43.87/mmbtu earlier.

The regulator also announced the unified zonal tariffs to be charged by respective entities (including GAIL) in March 2023 (effective from April 2023). It then again revised zonal tariffs in June 2023 (effective from July 2023). "Consensus transmission tariff estimates seem to partially reflect the March-2023 tariff hike for GAIL's key pipelines, but fail to account for the subsequent unified zonal pipeline tariffs and revenue entitlement. Further, consensus expectations of operating expenses for the transmission business do not reflect the material decline in gas cost in FY24 YTD," UBS said.

## GAS IS GREEN ON THE OTHER SIDE OF FY24

Note: Ebitda is earnings before interest, tax, depreciation, and amortisation, Ebit is earnings before interest and taxes, EPS is earnings per share, RoIC is return on invested capital and P/E is price to earnings. Valuations based on an average share price that year, (E) based on a share price of ₹116.55 on July 27, 2023

HIGHLIGHTS (₹ crore)	03/23	03/24E	03/25E
Revenues	145,668	149,736	159,917
Ebit	4,786	11,421	13,163
Net earnings	5,640	10,965	12,355
EPS (₹)	8.58	16.68	18.79
DPS (net) (₹)	4.00	5.78	6.50
Net (debt)/cash	-17,109	-17,541	-19,397
PROFITABILITY/VALUATION			
Ebit margin (%)	3.3	7.6	8.2
RoIC (Ebit) (%)	7.2	15.5	16.5
EV/Ebitda (x)	7.9	5.2	4.5
P/E (x)	11.2	7.0	6.2
Equity FCF yield (%)	(8.7)	5.4	4.4
Dividend yield (net) (%)	4.2	5.0	5.6

Source: Company accounts, Thomson Reuters, UBS estimates



## Earnings boost

At the fundamental level, GAIL's FY24-26E transmission revenue could be 11-19 per cent higher than consensus, driven by 6-13 per cent higher realised tariffs.

Further, higher earnings contribution from the more stable transmission business (52 per cent of segment EBITDA in FY24-26 vs 34 per cent in FY22-23), UBS said, indicates the business is becoming more structural rather than cyclical. "There is scope of further upward revision in tariffs in the coming months, which is not built in our base case. The cost of gas used as fuel for transmission has materially declined in FY24 YTD, thereby improving margins. We forecast a 42 per cent CAGR in transmission Ebitda over FY23-26. A return of the utility nature of the business could lead to a re-rating of the stock," wrote Rwigyira Aon and Amit

Rustagi of UBS, in a recent note. GAIL, Aon and Rustagi wrote, is trading at a 24 per cent/50 per cent discount to its 10-year average price-to-book value (P/BV) and price-equity (PE), and a deep discount in investment value, making its risk/reward favourable. "We double upgrade to buy and raise our price target from ₹80 to ₹150," they said.

Meanwhile, India's gas demand, according to their estimates, is likely to grow from 165 million metric standard cubic meters per day (mmscmd) in FY23 to 200 mmscmd by FY26. This rise will be led by a steep ramp up in domestic gas supply (primarily from Reliance and ONGC); ramp up in utilisation of new (Dhamra) and upcoming (Chhara, Jafrabad and Jaigarh) LNG terminals; and lower LNG prices, improving affordability.

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## गेल का नेट प्रॉफिट 51.5 पर्सेंट गिरा

■ विस, मुंबई : सरकारी गैस कंपनी गेल इंडिया लिमिटेड का जून तिमाही में नेट प्रॉफिट पिछले साल की समान तिमाही के मुकाबले 51.5% की गिरावट के साथ 1,412 करोड़ रुपये रहा। एक साल पहले जून तिमाही में कंपनी का प्रॉफिट 2,915 करोड़ रुपये रहा था। हालांकि तिमाही आधार पर कंपनी का प्रॉफिट 134% बढ़ा है। वहीं, अडाणी ग्रीन एनर्जी ने सोमवार को पहली तिमाही के नतीजे जारी कर दिए। अप्रैल-जून तिमाही में कंपनी को सालाना आधार पर 51% बढ़कर 323 करोड़ रुपये का नेट प्रॉफिट हुआ है।



## गेल का मुनाफा 45 फीसदी घटकर 1,792 करोड़ रु.

शुभायन चक्रवर्ती  
नई दिल्ली, 31 जुलाई

सार्वजनिक क्षेत्र की गैस आपूर्तिकर्ता कंपनी गेल ने सोमवार को वित्त वर्ष 2023-24 की पहली तिमाही (अप्रैल-जून) के परिणाम जारी किए। कंपनी का समेकित शुद्ध लाभ 45 फीसदी कम होकर 1,792 करोड़ रुपये रह गया। पिछले साल की इसी अवधि में कंपनी का समेकित शुद्ध लाभ 3,250 करोड़ रुपये था।

क्रमिक आधार पर शुद्ध लाभ 179 फीसदी बढ़कर 604 करोड़ रुपये हो गया है। कंपनी ने बताया कि पेट्रोकेमिकल कारोबार में सुस्ती के कारण ऐसा हुआ है प्राकृतिक गैस के विपणन कारोबार से भी उसका मुनाफा प्रभावित हुआ।

वित्त वर्ष 2024 की पहली तिमाही में कंपनी की परिचालन से समेकित आय एक साल पहले की समान अवधि तुलना में 13 फीसदी घटकर 32,848 करोड़ रुपये रही। उस वक्त यह 37,942 करोड़ रुपये थी।

कंपनी ने कहा, 'जून तिमाही में एबिटा पिछली तिमाही के मुकाबले बढ़कर 2,432.60 करोड़ रुपये हो गया। एबिटा मार्जिन बीते साल के मुकाबले 660 आधार अंक बढ़कर 7.5 फीसदी हो गया।'

हालिया तिमाही के दौरान प्राकृतिक गैस की मात्रात्मक आपूर्ति वित्त वर्ष 2024 की पहली तिमाही में 7 फीसदी बढ़कर 11.63 करोड़ घनमीटर गैस प्रति दिन हो गई, जो वित्त वर्ष 2023 की चौथी तिमाही में करीब 10.82 करोड़ घनमीटर गैस प्रति दिन थी।



## गेल का शुद्ध लाभ पहली तिमाही में 51.5 प्रतिशत घटकर 1,412 करोड़

नई दिल्ली, (भाषा)। सार्वजनिक क्षेत्र की कंपनी गेल (इंडिया) लिमिटेड ने सोमवार कहा कि पेट्रोकेमिकल कारोबार में सुस्ती के कारण चालू वित्त वर्ष की जून तिमाही में उसका शुद्ध लाभ सालाना आधार पर 51.5 प्रतिशत घट गया। कंपनी ने बताया कि प्राकृतिक गैस के विपणन कारोबार से भी उसका मुनाफा प्रभावित हुआ। गेल इंडिया ने शेयर बाजार को बताया कि अप्रैल-जून तिमाही उसका एकल शुद्ध लाभ 1,412 करोड़ रुपये या 2.15 रुपये प्रति शेयर रहा। बीते वित्त वर्ष की समान अवधि में यह आंकड़ा 2,915.19 करोड़ रुपये या 4.38 रुपये प्रति शेयर था। कंपनी के पेट्रोकेमिकल कारोबार में मार्जिन घटने के चलते 301 करोड़ रुपये का कर-पूर्व घाटा हुआ। दूसरी ओर प्राकृतिक गैस विपणन कारोबार से कमाई आधी होकर 1,013.63 करोड़ रुपये रह गई। समीक्षाधीन अवधि में कंपनी की आय 14 प्रतिशत गिरकर 32,227.47 करोड़ रुपये रह गई। हालांकि तिमाही आधार पर कंपनी का शुद्ध लाभ दोगुना से अधिक रहा। मार्च 2023 को समाप्त तिमाही में कंपनी का शुद्ध लाभ 603.52 करोड़ रुपये था।





## पहली तिमाही में गेल का शुद्ध लाभ 51.5 फीसद घटा

नई दिल्ली, 31 जुलाई (भाषा)।

सार्वजनिक क्षेत्र की कंपनी गेल (इंडिया) लिमिटेड ने सोमवार कहा कि पेट्रोकेमिकल कारोबार में सुस्ती के कारण चालू वित्त वर्ष की जून तिमाही में उसका शुद्ध लाभ सालाना आधार पर 51.5 फीसद घट गया। कंपनी ने बताया कि प्राकृतिक गैस के विपणन कारोबार से भी उसका मुनाफा प्रभावित हुआ। गेल इंडिया ने शेयर बाजार को बताया कि अप्रैल-जून तिमाही उसका एकल शुद्ध लाभ 1,412 करोड़ रुपए या 2.15 रुपए प्रति शेयर रहा।