



**Shri Rajeev Kumar Singhal
assumes charge as Director
(Business Development), GAIL**



Shri Rajeev
Kumar Singhal
a s s u m e d
charge as
the Director
(B u s i n e s s
Development),
GAIL (India)
Limited. Shri
Singhal is an
E l e c t r o n i c s

and Communication Engineer from IIT
BHU Varanasi with a Diploma in Business
and Finance from ICFAI. He joined GAIL in
1989 as an Assistant Executive Engineer
and has spent more than three decades
at GAIL in various roles. He has gained
extensive exposure in the operation and
maintenance of natural gas installations,
SCADA/Telecom, LNG sourcing, trading,
shipping, marketing, and business
development activities covering mergers
and acquisitions, diversification,
renewables/green hydrogen, etc. Some
of his notable achievements include
marketing US LNG to six fertilizer plants
under a long-term contract, renegotiating
LNG sourcing contracts from Qatar and
Russia, spearheading the acquisition
of JBF Petrochemical Limited through
NCLT, setting up India's first Small Scale
LNG project, and acquiring a 26% stake in
Japonica, an LNG vessel company.